

College of Law, Al-Mustansiriyah U.

Fourth Year 2016-2017

Course in: Mercantile Contracts

First semester

Chapter Two: International Sales... continued

1. The incoterms covered in this chapter include:

a- Ex Works

b- FOR/FOT

c- FOB Airport

d- FAS

e- FOB

f- C & F

g- CIF

h- Ex Ship

i- Ex Quay

j- Delivered Duty Paid

2. Students are also required to provide meaning for the different terms, words and phrases that appear throughout the material:

Ex Works, FOR/FOT, FOB Airport, FAS, FOB, C & F, CIF, Ex Ship, Ex Quay, Delivered Duty Paid.